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EMA.TO - Q4 2014 Emera Inc Earnings Call

EVENT DATE/TIME: FEBRUARY 09, 2015 / 2:30PM GMT



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PRESENTATION

Operator

Good morning. My name is Michelle and I will be your conference operator today. At this time, I would like to welcome everyone to the Emera fourth-quarter 2014 results conference call.

(Operator Instructions)

As a reminder, today's call is being recorded today, Monday, February 9, 2015, at 10:30 AM Atlantic Time. I would now like to turn the call over to Scott LaFleur, Manager Investor Relations. Please go ahead, Mr. LaFleur.

Scott LaFleur - Emera Inc. - Manager IR

Thank you. Good morning, everyone, and thank you for joining us for our fourth-quarter and year-end conference call this morning. Joining me from Emera are Chris Huskilson, President and Chief Executive Officer; Scott Balfour, Executive Vice President and Chief Financial Officer and; other members of the Management team. Emera's fourth-quarter earnings release was distributed earlier via Newswire, and the financial statements and Management's discussion and analysis are available on our website at Emera.com.

This morning, Chris will begin with a corporate update and then Scott will review the financial results in detail. We expect the presentation segment to last about 10 minutes, after which we'll be happy to take questions from analysts. Please note that all amounts are in Canadian dollars, with the exception of Emera Maine and Emera Caribbean, where segment results are reported in US dollars.

I will take a moment to remind you that this conference call may contain forward-looking information, which involves certain assumptions, and known and unknown risks, and uncertainties that may cause actual results to be materially different from those that are expressed or implied by the comments. Those risks include, but are not limited to, weather, commodity prices, interest rates, foreign exchange, regulatory requirements, and general economic conditions. In addition, please note that this conference is being widely disseminated via live webcast. Now, I will turn things over to Chris.



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Chris Huskison - Emera Inc. - President & CEO

Thank you, Scott, and good morning, everyone. Adjusted net income for 2014 was CAD319.2 million, or CAD2.23 per share, compared to CAD259.4 million, or CAD1.96 per share in 2013. This represents a 13.8% growth in adjusted earnings per share, year over year. Cash flow from operations for 2014 increased 35.1%, to CAD762.5 million. These growing cash flows are allowing Emera to finance an increasing amount of our capital plan from internal sources.

Increasing cash flows also provide coverage for our growing dividend. Last September, we established a five-year, dividend growth target of 6% per year. The full-year results announced today, the positive outlook of our gas-generation facilities in New England, and the recent sale of our interest in Northeast Wind joint venture led the Board to approve a further increase of CAD0.05 per share, bringing our annualized dividend rate to CAD1.60 per year.

This increase will take effect from the regularly scheduled payment in May of 2015 and, together with the CAD0.10 increase announced last September, it represents a total of 10.3% increase over the CAD1.45 dividend rate established in late 2013. The CAD0.05 is incremental to our 6% target. In keeping with our normal practice, we will address the dividend rate again this September.

This increase to the dividend has not changed our dividend approach but, rather, reinforces that we are committed to both growth of our dividend and our payout ratio, with a range of 70% to 75% of earnings. We will continue to address our dividend regularly in September, as we have now for many years. As well, at year end, when we report results, we will ensure that our payout ratio is generally in line with our forward view of the business at that time.

Scott Balfour will take you through the quarter and year end in his remarks, as well as the current financing plan to our capital program. 2014 was an outstanding year for Emera, where we both strengthened our balance sheet and moved the business forward. One of the ways our balance sheet was strengthened was the divestiture of Northeast Wind Partners. Near term, this was our worst performing asset and, although there were some strategic value to these assets, we believe that value is being replaced by our current concentration in the ISO New England market.

Maritime Link continues to progress on schedule and on budget. In 2014, we laid a strong foundational platform, positioning us well for the success of the project. Last April, we successfully raised CAD1.3 billion for the project with the backing of the federal loan guarantee at a coupon rate of 3.5%. Over CAD1 billion in contracts have been locked down and we have over 90% of the contracts secured and, or, in hand.

Two of the three major contracts have been awarded to world-class suppliers with a third major contract for transmission construction to be awarded shortly. With the vast majority of contracts and costs locked down, we are gaining even more confidence in the construction budget for this project. Looking toward our plan for 2015, we've moved into manufacturing and construction activities.

The manufacturing of one of the subsea cables begins soon and, by mid year, steel for the transmission towers will be being delivered. Civil construction work is underway at the converter station sites in Newfoundland and Nova Scotia and the project team is on the ground with contractors at all project sites. QA inspectors are working with manufacturing facilities and work is progressing well. In Nova Scotia, the focus remains on managing costs to provide affordable, stable, and predictable rates for our customers.

We continue to work positively and productively with our regulator, stakeholders, and the government of Nova Scotia. Nova Scotia Power reached a settlement with stakeholders providing for the collection of the fuel adjustment mechanism balance in 2015. This, combined with removal of the efficiency Nova Scotia charge from bills in 2015, means there will be no rate increase for our residential customers.

Our current projection will have our total-deferrals balance below CAD100 million by year end, a major step forward from just a few years ago. Gas supply to the Maritimes continues to be a strategic focus for Emera. Sable Gas and Deep Panuke are both declining resources and are estimated to be largely diminished by the end of the decade. Shale-gas fracking is now under a moratorium in Nova Scotia and New Brunswick and the potential for more offshore gas resource is unknown.



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Emera is evaluating the various current and prospective natural gas supply options and expects to complete that evaluation by the end of the year. Key components of the evaluation is the ongoing work of the New England States Committee on Electricity and the impact its actions may have on market design and proposed pipeline infrastructure investments in New England, affecting supply to Atlantic Canada.

At Emera Energy, our New England gas generation portfolio performed as we expected in 2014 and we're looking to continue to improve in 2015. Some highlights include the signing of a 20-year service agreement with Siemens for maintenance at Bridgeport Energy and the successful completion of a major outage and upgrade at Bridgeport that added 22-megawatts of capacity and improved efficiency by more than 2%.

In 2015, we will complete an upgrade of the second unit at Bridgeport, which we expect will add another 19-megawatts to the plant's capacity and further efficiency gains. We are also planning to add an 11-megawatt upgrade to our Tiverton facility. There was more positive news for Emera's New England generation last week. The results of ISO New England's latest forward-capacity auction, FCA9, which covers the period from June 2018 to May 2019, set a clearing price for the majority of the region at just over CAD9.55 per kilowatt-month for the 34,000 megawatts the system requires.

Our Tiverton facility is located in a zone deemed to have inadequate supply and will receive a premium capacity payment of just over CAD11, and the planned 11-megawatt upgrade at that facility will receive almost CAD18 per kilowatt-month for seven years. The Independent System Operator implemented a new approach to setting capacity prices which, in our view, has resulted in capacity values much better reflecting the true cost of building new generation in the region.

This is an encouraging signal for investment. All told, these auctions results are expected to provide approximately CAD117 million in revenue over the 2018, 2019 timeframe, approximately CAD38 million over what we expected from the facilities for the previous 12-month auction period. In the New England states, the winter hasn't been as cold as last year and the pricing pressures have decreased.

There are LNG imports to the region that have helped with natural gas supply and, in turn, electricity pricing pressures. But the need for a supply of clean energy and a decrease in GHG emissions are still significant. The requirement for procurement of clean energy, that could include imports of either wind or hydro, has not changed. The New England States Committee on Electricity is still active working on regional solutions to the electricity issues.

We're following the steps the legislators will take to address these issues and are making sure we understand the possibilities and the timing. Recently, the Cape Wind offshore project, its PPA was cancelled, reducing the options New England has to meet their clean energy requirements. We will continue working with the governments to demonstrate we can assist in meeting long-term requirements for clean energy.

In the near term, our MOU with Central Maine Power seeks to address the AC transmission congestion issues, in the region, affecting the development of renewable energy. A first step in the process was the recent announcement of an agreement with EDPR to use a portion of the transmission corridor known as the Bridal Path for their wind project. The Number Nine Wind project is a 250-megawatt project currently under development, west of Bridgewater, Maine.

The project is contracted with electric utilities in Connecticut and this right-of-way will help EDPR get the clean energy to market. We will continue to work with Central Maine Power on transmission opportunities and are optimistic that additional opportunities will come to fruition soon. Moving to the Caribbean, our plans are progressing for the utility scale, solar plant in Barbados. We have started clearing land and have developed a community engagement plan.

Our focus remains on reducing generation alternatives, including lower emissions, gas, and renewables, with a focus on affordability and fuel cost stability. Plans for 2015 in the Caribbean include advanced metering infrastructure pilot projects in Barbados and Grand Bahama. In Grand Bahama, we're evaluating a utility scale, solar project as well and production of biofuels will begin in Q4.

We're also exploring a geothermal project in St. Vincent and work on a CNG project from Florida to Grand Bahama is moving ahead with environmental assessments having been submitted, and soon it will be available for public comment. A decision on the EA is expected in Q3 of this year. 2014 has



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been a year of significant progress for Emera and the outlook for 2015 remains strong. With that, I'll turn things over to Scott to give you a more detailed financial update. Scott?

Scott Balfour - Emera Inc. - EVP & CFO

Thank you, Chris, and good morning, everyone. Our fourth-quarter and year-end results were released on Friday and are now on the Emera website. Emera's consolidated net income in 2014 was CAD406.7 million, or CAD2.84 per share compared to CAD217.5 million, or CAD1.64 per share in 2013. When current-year results are normalized for CAD87.5 million of mark-to-market gains, 2014 net income was CAD309.2 million, or CAD2.23 per share.

Mark-to-market losses were CAD41.9 million in 2013 so, when normalized, adjusted-net income in the prior year was CAD259.4 million, or CAD1.96 per share, representing a 23.1% growth in adjusted-net income and 13.8% growth in earnings per share year over year. The increase is primarily due to strong results from the marketing and trading operation in the first quarter of 2014 and the Q4 2013 acquisition of our New England gas plants.

Cash flow from operations in 2014 increased 35.1%, to CAD762.5 million. This increase was also primarily due to the positive impacts of our trading and marketing and New England gas plants. As Chris mentioned earlier, the increasing cash flows will allow Emera to fund a larger portion of its capital program through internal sources. The recent sale of our interest in the Northeast Wind joint venture also provides funds to finance our capital needs.

The sale of Northeast Wind Partners for \$223.3 million has a much more significant effect than just the cash proceeds. Our 2015 plans were to spend an additional \$150 million during the year on new projects. Unlike regulated projects, early-year accounting earnings accretion is always challenged for these types of projects; therefore, not deploying this capital is, in effect, accretive to our business.

We essentially now have another CAD375 million to deploy in projects like the Maritime Link and Labrador Island link, which are immediately accretive to the business. Emera's current, capital expenditure plan for the period from 2015 through 2017 totals CAD3.45 billion. We'll finance our capital plan from multiple sources, including debt, preferred shares, internally generated cash, and the sale of Northeast Wind.

Our common-equity needs to finance this plan are minimal, currently projected to be in the range of CAD0 to CAD250 million through 2017. Turning now to our segmented results, Nova Scotia Power contributed CAD124.9 million to consolidated-net income in 2014, compared to CAD126 million in 2013. The decrease in 2014 was primarily due to the financial impact from the 2012 and 2013 FAM audit disallowance announced last month.

Emera Maine contributed \$42.4 million to consolidated-net income in 2014 compared to \$38.4 million in 2013. The higher, net income was primarily from the positive impact from the stronger US dollar, with the positive impacts of higher revenues from distribution and transmission, offset by an additional provision taken in the quarter in relation to FERC's review of New England transmission return-on-equity levels.

Emera Maine has accrued a provision totaling \$5.9 million, after tax, as of December 31, 2014 for the complaints filed with FERC, of which, \$3 million, after tax, was accrued in the fourth quarter. Emera Caribbean contributed \$28.7 million to consolidated-net income in 2014, compared to \$33.4 million in 2013. The lower, net income was primarily due to a gain recorded in 2013 from the acquisition of a controlling interest in DOMLEC, as well as the reduced investment income from Emera Caribbean's incorporated, self insurance asset in 2014.

The primary reason for the reduced self insurance-fund income in 2014 was a positive adjustment made in 2013 for investment income related to prior periods. The pipeline segment contributed \$32.7 million to consolidated-net income in 2014, compared to \$30.3 million in 2013. The increased, net income is primarily due to higher equity earnings from Maritimes and Northeast pipeline.

Emera Energy delivered adjusted net income of CAD98.2 million in 2014, compared to CAD45.1 million for the same period last year. The higher, adjusted-net income was primarily due to trading and marketing results from the first quarter of 2014 and full year contributions from the late 2013 acquisition of 1,050-megawatts of gas-fired generating facilities in New England. Our corporate and other segment posted a CAD7.7 million loss in 2014 compared to a CAD13.8 million loss in the same period a year ago.



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The improved results are primarily due to gains on the dilution of Emera's investment in Algonquin Power in the third and fourth quarter of 2014, as well as certain losses recorded in 2013. These losses were recorded in Algonquin's discontinued operations and our Atlantic Hydrogen investment impairment. That's all for my financial review and we'd now be happy to take your questions.

QUESTIONS AND ANSWERS

Operator

I do have a question from Ben Pham from BMO Capital Markets.

Ben Pham - BMO Capital Markets - Analyst

Okay. Thank you. Good morning, everybody. Just want to go back to your budget, that CAD3.5 billion in CapEx through 2017, is that for Maritime Link and are you taking consolidated CapEx for that?

Chris Huskison - Emera Inc. - President & CEO

It's equity and debt-related costs that will be both debt and equity financed for the Maritime Link, i.e., the total project cost for Maritime Link and just the equity portion of our investment in the Labrador Island link.

Ben Pham - BMO Capital Markets - Analyst

When you talk about the funding for that, is there any numbers you can share on the preferred share side? Is that what's driving the common equity range?

Chris Huskison - Emera Inc. - President & CEO

That's right. In fact, if you look in the investor presentation that's online, there's actually a pie graph in there that will show the various components of that with a range for each, but the range for preferred share financing within that would be \$500 million, plus or minus \$200 million, sort of that kind of range.

Ben Pham - BMO Capital Markets - Analyst

Okay. Great. Then I just wanted to check, with the capacity prices increasing in the back end in New England, is that driving down the returns for New England merchant assets on the acquisition side?

Judy Steele - Emera Inc. - President & COO, Emera Energy Inc., Halifax Nova Scotia

Driving down? Ben, it's Judy Steele.

Chris Huskison - Emera Inc. - President & CEO

It's driving up the returns for those merchant assets as a result of the fact that they're getting capacity payments.

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Ben Pham - *BMO Capital Markets - Analyst*

Sorry, I meant driving down the required returns for those plants.

Judy Steele - *Emera Inc. - President & COO, Emera Energy Inc., Halifax Nova Scotia*

No, I wouldn't say so, not materially.

Ben Pham - *BMO Capital Markets - Analyst*

Okay. So the market's still pretty hot, then, for the value you see in New England?

Judy Steele - *Emera Inc. - President & COO, Emera Energy Inc., Halifax Nova Scotia*

I would say there is a wide spread between the bid and the ask in many cases.

Ben Pham - *BMO Capital Markets - Analyst*

Okay.

Chris Huskison - *Emera Inc. - President & CEO*

I think, Ben, expectations have become very, very high relative to where they were as a result of these capacity auctions and so that does make the market a lot tighter than it would have been before and so that's reflected in how we look at that market.

Ben Pham - *BMO Capital Markets - Analyst*

Okay. Great. That's it from me. Thanks, everybody.

Chris Huskison - *Emera Inc. - President & CEO*

Thank you.

Operator

The next question comes from Paul Lechem from CIBC.

Paul Lechem - *CIBC World Markets - Analyst*

Thanks. Good morning. Can I just ask about the amount you accrued in Maine for the change in the -- or the complaints around the transmission returns? Can you explain a little bit, just trying to understand from the various commentaries you've written in your MD&A, what drove the further amount that you accrued in Q4 and what's the outlook from here?

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Scott Balfour - Emera Inc. - EVP & CFO

Yes, Paul, it's Scott. Gerry, feel free to chime in. There's been a total of three complaints that have been filed. They all relate fundamentally to the same issue, which is the appropriate level of return on equity for pooled transmission assets in New England, FERC-regulated transmission projects in New England. Through the process that is not yet finalized, but substantively clear with work done that the recommended rate is 10.57% with various adders that can apply to that, but that base rate of 10.5% and the issue is around the refund period.

When the process started, it involved a 13-month refund period. That was the first complaint that sort of set and established that. Thereafter, the following complaints have really been to ensure that refund period continues to apply while the decision process continues to work its way through. So the second and third complaints we have, in effect, accrued at the same rate as we previously accrued for the first complaint referencing that 10.57% recommended level for base ROE.

Paul Lechem - CIBC World Markets - Analyst

Basically, it's just an extension of the accrual period while the FERC contemplates the various outcomes here, is that it? So once this is all decided, there will be no further rearward looking amounts you need to accrue at that point in time?

Scott Balfour - Emera Inc. - EVP & CFO

That's correct.

Paul Lechem - CIBC World Markets - Analyst

Okay. I'm trying to understand, it seems like you expect a decision at the beginning of next year now, at the earliest. There's another year to go.

Scott Balfour - Emera Inc. - EVP & CFO

Yes. I mean, I wouldn't say we have a perfect window as to when to expect a decision. I think that many that have felt that a decision was imminent for quite a long time. But at this point, yes, we, like others, are sort of waiting for the final decision but in the meantime, we're accruing on the assumption that 10.5% recommended rate is what ultimately gets decided.

Paul Lechem - CIBC World Markets - Analyst

So will there be another catch up? If it hasn't been decided by the end of this year, will there be another catch up in terms of another accrual at the end of this year, in Q4 of this year to get you to that 10.5%?

Scott Balfour - Emera Inc. - EVP & CFO

On a go-forward basis, we are accruing at that 10.57%.

Paul Lechem - CIBC World Markets - Analyst

Okay. Not to drag -- I apologize for dragging this out, what period then does that cover then, the one you booked in Q4 of last year?



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Scott Balfour - Emera Inc. - EVP & CFO

Gerry, you want to help me with that?

Gerry Chasse - Emera Inc. - President & COO, Emera Maine

I don't have the period in front of me, but I think a simple way to say it is that the 10.57% going forward will need to be accrued until the 10.57% goes into rate. So until a rate adjustment occurs, which may likely happen in mid-year, this year, then we'll continue to need to make adjustments for that.

Scott Balfour - Emera Inc. - EVP & CFO

Actually, Paul, I've now got it in front of me. The first complaint covered the period up to December of 2012. The second complaint then carried it from January 2013 to March of 2014. Third complaint carries it forward from March 2014, theoretically through to September of 2015.

Paul Lechem - CIBC World Markets - Analyst

Thank you. Can I ask a little bit now about your outlook for CapEx? You mentioned in the MD&A you expect to have an equity investment of between CAD150 million to CAD175 million on the Labrador Island link this year. What determines the timing on that?

Is it milestone-related or is there some agreement around it? Can you give us some updates on when we should expect that?

Scott Balfour - Emera Inc. - EVP & CFO

Paul, it's really just based upon the profile of capital spend for Nalcor as it relates to Labrador Island link. The reason why it's a little less predictable, that timing, the milestone becomes when they hit their approved equity thickness under the federal loan guarantee.

Right now, all of those costs are being funded by debt and once the debt has caught up to the appropriate debt to equity ratio, at that point forward, similar to the Maritime Link, at that time forward the project costs are financed pari passu, debt and equity. That becomes the milestone when the equity checks start to be invested again is once the debt has caught up to the debt to equity ratio.

Paul Lechem - CIBC World Markets - Analyst

One last one, just trying to understand, in your MD&A here, you mention on page 54, you talk about your CapEx forecast for 2015 and you have CAD43 million under corporate and other. Online, in your investor presentation, you have a CAD200 million number. I'm just wondering if you could square those two numbers away.

Scott Balfour - Emera Inc. - EVP & CFO

Sorry, I'm not sure I'm clear. I've got the table in front of me. What are you looking for, Paul?

Paul Lechem - CIBC World Markets - Analyst

On page 54, it says corporate and other, there's CAD43 million in forecast CapEx for 2015.



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Scott Balfour - Emera Inc. - EVP & CFO

Yes.

Paul Lechem - CIBC World Markets - Analyst

Online, in your investor presentation online, there's a CAD200 million number.

Scott Balfour - Emera Inc. - EVP & CFO

I think the difference is likely the flip of [apox] subreceipts into common shares and I suspect also it may be a timing difference between versions, Paul, as it relates to the capital spend or the investment expected for Northeast Wind. One table might have got caught up to the sale and one didn't.

Paul Lechem - CIBC World Markets - Analyst

Okay, I got you. Thanks very much. I appreciate it, Scott.

Operator

Your next question comes from Andrew Kuske from Credit Suisse.

Andrew Kuske - Credit Suisse - Analyst

I guess this question's probably for Scott, but anyone can feel free to pipe in on it. It relates to the rate environment that we're in right now. As we see in the Canadian 10-year right now, sub-[1.5%], and we've got negative rates in several areas around the world on the short end and even on the long end of the curve. How do you think about the interplay of rates with your business?

I guess there's three broad categories of your equity valuation, in particular the dividend bump today, just the [financeability] of debt and [prefs], and then just the return frameworks you have on your regulated assets.

Scott Balfour - Emera Inc. - EVP & CFO

Yes, we obviously think about all of those things, Paul, and interest rates have an impact on our business in a bunch of different ways. Some of them compete with each other, obviously, as it relates to capital markets, low interest rate environment obviously decreases our cost of debt and preferred share financing and also, obviously, has a positive impact generally on cost of equity at a low interest rate environment, as we're seeing with the kind of process that the FERC has gone through also has a related, not direct, but a related impact on returns on equity within regulated businesses.

So in a rising interest rate environment, of course, cost of capital can be expected to increase. But so, too, over time, again not direct, because ROEs are sticky, but over time, so too can earnings that come from those regulated businesses, as ROE adjusts to different interest rate environments.

Chris Huskison - Emera Inc. - President & CEO

I think the other thing, Andrew, that's affecting us is that there's quite a difference between Canada and the US right now and the question is whether that spread continues to widen and even the foreign exchange challenge. So we actually are seeing quite a bit of effect from the debt

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side right now and I think as you know, almost 50% of our business is now denominated in US dollars as a result of the investments we've made over the last few years.

Andrew Kuske - *Credit Suisse - Analyst*

That's very helpful. Just maybe one follow-up on that, if you were to issue debt today, what kind of spreads do you think you would have on the regulated business where admittedly it's not as big a concern as is the pass through, generally speaking, and then also on regulated activities.

Scott Balfour - *Emera Inc. - EVP & CFO*

So I think debt -- corporate spreads for NSPI, for example, have not changed materially over the last little bit. So the cost of debt financing for NSPI really gets a direct benefit with changes in the underlying Bank of Canada rates.

We would see funding rates for NSPI in the low 3% range today, depending on what kind of term that we go at, of course, the curve is still upward sloping. So all that sort of factors in.

The unregulated business, of course, it's a different environment, whether we're financing in the US or in Canada, the rate structure is a little bit different. To some measure, some of our new financing activities we're increasingly focused on trying to move finance incremental debt generally at the OpCo level and not at the HoldCo level and in some cases, that has a positive impact in terms of the cost of debt. In other cases, it can have a negative impact depending on the nature of the asset.

But to your question, spreads haven't materially changed over the last 12 months.

Chris Huskison - *Emera Inc. - President & CEO*

I think Andrew, just from a net result perspective, our cost of debt has continued to decline. There's no question about that.

Andrew Kuske - *Credit Suisse - Analyst*

That's extremely helpful. Thank you.

Scott Balfour - *Emera Inc. - EVP & CFO*

Thank you.

Operator

Your next question comes from Robert Kwan from RBC Capital Markets.

Robert Kwan - *RBC Capital Markets - Analyst*

Good morning. If I could just start with a cleanup question here on Maine to make sure I'm understanding it, so the provision you took in the fourth quarter was really completely related to prior periods?



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Scott Balfour - Emera Inc. - EVP & CFO

It's catching up, sort of ROE, assuming a 10.57% base rate through to and including December of 2014.

Robert Kwan - RBC Capital Markets - Analyst

Right, and I think as you mentioned, there should be no provisions going forward unless that 10.57 itself is changed. Is that correct?

Scott Balfour - Emera Inc. - EVP & CFO

That's correct.

Robert Kwan - RBC Capital Markets - Analyst

Okay. Just looking at financing and I think you're kind of leading us in the direction between what you did at the investor dinner and then talking about with the increased FFO, you've got more of your CapEx being funded with internally generated funds. But just with the New England capacity auction and the line of sight it gives you into starting mid-2017 now out to mid-2019, do you think you're getting really to the point now where you are self-funding, absent of any acquisitions, given that capacity results were better than what you were thinking back in early December?

Scott Balfour - Emera Inc. - EVP & CFO

I think our view was that we would have seen a continuation of the trend with capacity prices through FCA 9, the auction that just cleared. So I think some of that thinking had, to some measure, factored in.

I think from our perspective, Robert, I think we'd still be very comfortable with saying that our common equity financing needs are between zero and CAD250 million, certainly not more, and obviously we wouldn't say zero if we didn't see there was a scenario where it could be. I think thinking of the range of zero to CAD250 million is still the right way to think about it.

Robert Kwan - RBC Capital Markets - Analyst

Maybe I could ask it slightly differently, just in terms of what you said in the past of typically expect Emera to be out for all different forms of financing in the capital markets, but common equity specifically, every 18 to 24 months. With the sale of Northeast Wind and the increased FFO, is that something that probably isn't a relevant way to be thinking about your financing on a go forward basis?

Scott Balfour - Emera Inc. - EVP & CFO

Yes, I think it all factors into the mix and as we sit today, our liquidity and our capital structure and our balance sheet is, as we sit today, in pretty good shape.

Robert Kwan - RBC Capital Markets - Analyst

Okay. Just last question, you've got some comments here in the outlook section with respect to at least directionally where you're expecting earnings into 2015. Just for the Caribbean, with the statement consistent with prior years, is that in Canadian dollars or is that in US dollar terms?



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Scott Balfour - Emera Inc. - EVP & CFO

US dollar terms.

Robert Kwan - RBC Capital Markets - Analyst

Okay. That's great. Thank you.

Scott Balfour - Emera Inc. - EVP & CFO

Thanks, Robert.

Operator

Your next question comes from Matthew Akman from Scotiabank.

Matthew Akman - Scotiabank - Analyst

Hi. Thanks. Good morning. For the Maritime Pipeline and Brunswick, Chris, you had some opening comments on that and there's some preliminary proposals out there from some of the big pipeliners on getting more gas into the Northeast and some comments directly about the Maritimes, actually. Emera's been pretty quiet about that, despite that you guys do have investments in the one pipeline that gets you there. I'm just wondering if you're working behind the scenes with some of the other pipeline companies or have your own plans or how you see yourselves getting involved in that potential opportunity?

Chris Huskison - Emera Inc. - President & CEO

Matthew, it's certainly an important area for us and we do say that gas to the Maritimes is a strategic issue for us that we're focused on, but there are a lot of different moving parts. Even just the fact that the Atlantic Basin LNG price has declined dramatically over this past relatively short period of time is an optionality that exists. The fact that Maritimes actually has close to [CAD300 million] a day of load that it has to supply in some form and the fact that New England is working their way through how they're going to supply gas, those things are all factors that we're looking very carefully at.

At the end of the day, we do think that there's something to be done there. We do think that will turn into some investment potential for our business, but it's still a bit unclear as to exactly what the right route is at this moment.

I think the interesting thing, the development that we've seen just in the past short while is that Encana has announced they're going to shut in Deep Panuke for this next summer. What we thought originally might be an eight to 10 year window before we saw no gas in the pipe, could be as early as this summer. So it does certainly focus the mind on where the molecules will come from over that period and, again, as I said, I think there will be something for us to do as we get that, as that whole thing unfolds.

Matthew Akman - Scotiabank - Analyst

Okay. Thanks. That's all I had.

Chris Huskison - Emera Inc. - President & CEO

Thanks, Matthew.

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Operator

Your next question comes from Linda Ezergailis from TD Securities.

Linda Ezergailis - TD Securities - Analyst

Thank you. Congratulations on a good quarter.

Chris Huskison - Emera Inc. - President & CEO

Thank you, Linda.

Linda Ezergailis - TD Securities - Analyst

Some questions about your capital plan, can you just confirm that in your most recent investor presentation, your pie chart of ranges, that's based on organic CapEx, not contemplating any sort of acquisitions?

Scott Balfour - Emera Inc. - EVP & CFO

Yes, that's correct. There's no acquisition-based capital assumed in there.

Linda Ezergailis - TD Securities - Analyst

How might you think of what additional capacity you would have over the next couple years to make an acquisition or would that substantially probably require external financing?

Scott Balfour - Emera Inc. - EVP & CFO

I think it would depend on the nature of the acquisition. But I think that the balance sheet as it sits, we've got sort of an equity thickness that I think we're very comfortable with. Arguably, it might be thicker than where we have seen it in the past, but I think we're certainly in the right zone.

I think it puts us in a position where we could sort of think about a broader based capital plan than what's currently included within the CAD3.45 billion. That financing need against the CAD3.45 billion sort of that external financing requirement of about CAD800 million certainly if the capital plan grew from that, then yes, it would likely increase the need for capital market-related support.

Chris Huskison - Emera Inc. - President & CEO

Linda, the only thing I'd add is take that we do have a focus internally in the business on cash generation from internal sources and so we are looking at various ways that we can do that and continue to see that as a very, very important target for the business.

Linda Ezergailis - TD Securities - Analyst

Okay. Just as a follow-up of some earlier lines of questioning, with respect to acquisitions, is it reasonable to say that, with the drop in the value of the Canadian dollar and heightened results in the New England capacity markets, making any sort of additional acquisitions of power plants in New England is becoming tougher and tougher?



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Chris Huskilton - Emera Inc. - President & CEO

So I think these things always ebb and flow and that is the case. We don't restrict ourselves to just the New England market. We're looking at all the different markets where we move gas and where we actually have a presence and so I think over time, we will continue to add to our gas generation complement, but we'll do it in a very careful and selective way. Discipline is the name of the game at Emera. It always has been and always will be and we'll definitely find ways to mine some value out of the market.

Linda Ezergailis - TD Securities - Analyst

Okay. Just a cleanup question on the quarter, I don't know, maybe this is a question we could take offline. But your OM&G in Maritime generation dropped quite a bit year-over-year. How might we think of an appropriate run rate for operating costs in your generation business generally going forward?

Judy Steele - Emera Inc. - President & COO, Emera Energy Inc., Halifax Nova Scotia

Linda, it's Judy. The change quarter-over-quarter in the Maritime generation was the result of a few things, some savings in Brooklyn Power and also reduced EOH fees out of Bayside. So we're probably -- that is the real material change to the run rate, which would probably save us about CAD1 million a year, we think. So going forward, we would expect to be about CAD1 million -- all other things being equal, would expect overall, the OM&G and the Maritime generation to come down about CAD1 million.

Linda Ezergailis - TD Securities - Analyst

Versus the full year 2014 actual?

Judy Steele - Emera Inc. - President & COO, Emera Energy Inc., Halifax Nova Scotia

Yes.

Linda Ezergailis - TD Securities - Analyst

Okay. Great. Thank you.

Operator

You have one more question from Paul Lechem from CIBC.

Paul Lechem - CIBC World Markets - Analyst

Thank you. Wanted to ask about the MPUC ongoing, or is it ongoing, the appeal process around the First Wind transaction, now that you've sold it. I'm assuming that appeal of the MPUC decision is now dead or is it still ongoing?

Judy Steele - Emera Inc. - President & COO, Emera Energy Inc., Halifax Nova Scotia

No, Paul, it is still ongoing. So that process does have to play out and we will continue to participate in it. Basically, it involves Algonquin as well, of course.

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We're going to continue to support the MPUC's defensive decision. I think it's important for us to follow through and the expectation is that will presumably be resolved within 2015.

Chris Huskilson - Emera Inc. - President & CEO

I think, Paul, the other thing to think about here is that one of the things that Maine is doing is trying to figure out where it wants to be relative to both holding company and utility ownership generation. So it is an active discussion in the state of Maine and I think what we've done to date has continued to energize that discussion in an important way and so we're working today to continue to see where that's going to go.

It is a strategic issue, we believe, for the customers in the state of Maine. We believe that the utilities can improve the cost structure and the more that the utilities and their holding companies are involved in this market, the better costs will be for customers. So we think that's something that Mainers will embrace.

Paul Lechem - CIBC World Markets - Analyst

Thanks. So is the 25%, the limit of 25% holdings that you have in Algonquin, is that part of -- is that wrapped up in this decision or is that now a separate issue? Is that 25% limit to that, does that still hold?

Chris Huskilson - Emera Inc. - President & CEO

It is part of the issue but only because a Algonquin is a competitive supplier in that particular market and owns a small amount of generation in Northern Maine. So Algonquin could get out of that situation easily by divesting of a relatively small block of generation, just a few megawatts.

Paul Lechem - CIBC World Markets - Analyst

While they still hold that, there's that 25% limit to your holding in Algonquin?

Chris Huskilson - Emera Inc. - President & CEO

It would require another approval as long as they continue to be generators in the state of Maine, that's correct.

Paul Lechem - CIBC World Markets - Analyst

Okay, got you. Thanks, Chris.

Chris Huskilson - Emera Inc. - President & CEO

Okay, thank you.

Operator

I have no further questions at this time. Mr. LaFleur, I turn the call back over to you for closing remarks.



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Scott LaFleur - Emera Inc. - Manager IR

Okay. Thank you very much. We certainly appreciate everyone's interest today in Emera and hope you all have a great afternoon. Thank you very much.

Operator

Thank you, everyone. This concludes today's conference call. You may now disconnect.

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